

CURRICULUM VITAE

1. Surname:	Spahiu
2. Name:	Betim
3. Nationality:	ALBANIA
4. Citizenship:	Kosovo
5. Date of Birth:	30.07.1981
6. Gender:	M
7. Contact details:	
Email address:	betim.spahiu@kolegjibiznesi.com
Phone:	+383 44 507 107
8. Educational Level:	
Institution:	Gymnasium "New Life"
Date of graduation:	23.05.2000
Diploma:	Diploma - Management - Social
Institution:	UNIVERSITY OF PRISTINA "HASAN PRISTINA"
	Faculty of Philosophy
Date of graduation:	July 7, 2005
Diploma:	Professor of Philosophy and Sociology
Institution:	College of International Management "Globus" Prishtina
Date of graduation:	July 7, 2012
Diploma:	Maste General Management International
Institution:	INTERNATIONAL UNIVERSITY OF STRUGES, FACULTY OF ECONOMICS
Date of graduation:	May 21, 2018
Diploma:	Doctor of Economic Sciences
Academic calling	
9. Academic calls	Prof. Assistant Dr.
Institution:	College of International Management "Globus" Prishtina
Date of call:	Dt. 14.11.2019, with protocol number: 020/19
Academic Call	Associate Professor. Dr.
Institution:	College "Business" Prishtina
Date of call:	06.09.2022
10. Papers and publications	
PUBLICATIONS	
Prof. ass. dr. Betim Spahiu, Monograph - Characteristics of the Leader and Theories of Motivation in the Organization; ISBN 978-9951-524-54-4, Pjeter Bogdani National Library, Pristina.	
Prof. asoc. dr. Betim Spahiu, libri Menaxhimi Financiar – Financial Menaxhment; ISBN 978-9951-	

SCIENCE MAGAZINE

The title of the paper	The name of the magazine	Year/No./Page
The factors influencing gross domestic product growth in the post-pandemic period: The case of Kosovo	Journal of Liberty and International Affairs Institute for Research and European Studies - Bitola	2022-06-15 Journal issue DOI: 10.47305/jlia2282Part of ISSN: 1857-9760
Pandemic Covid 19 risk management in the insurance market with special emphasis on the Balkan countries	Calitatea quality access to success	https://admin.calitatea.ro/assets/Documents/Archive/PDF/20230614_7bcbec95-80a6-48dd-9ed7-96f49e90bd9b.pdf
Financial Management and Information Systems in The Municipalities of Kosovo	Calitatea quality access to success	https://admin.calitatea.ro/assets/Documents/Archive/PDF/20231001_222a0b6e-3081-47a8-ae7b-aa1623eb8063.pdf
Remittances Impact Factor Of Gdp: Case Of Kosovo	Calitatea quality access to success	https://admin.calitatea.ro/assets/Documents/Archive/PDF/20241107_9dc3f217-f213-49f3-9603-69c83ccdb116.pdf
Effects of Broadband and Telephone Subscription on Exports in New Global Era: Evidence from Southeast European Countries	Prague University of Economics and Business	https://cebr.vse.cz/artkey/cbr-202403-0002_effects-of-broadband-and-telephone-subscription-on-exports-in-new-global-era-evidence-from-southeast-european.php
Leading Strategy and Decision Making in Production Enterprises in Kosovo	Annals of Dunarea de Jos University of Galati. Fascicle I. Economics and Applied Informatics, 2021-05-31	DOI: 10.35219/eai15840409184 Part of ISSN: 1584-0409 Part of ISSN: 2344-441X
Hr management in the public sector of the republic of kosovo, 2021	KNOWLEDGE – International Journal September 2021	URL: http://www.ijbmm.com/paper/Dec2020/8340436168.pdf
The role of external factors of customer in the process of making purchase decision	ISSN 2410-759X, 2020 Conference paper Subtitle: Balkan Journal of Interdisciplinary Research - IIPCCCL Publishing, Graz-Austria / Vol. 6 No.	https://iipcccl.org/wp-content/uploads/2020/09/BJIR-Vol.-6-no.-2.pdf

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Financing of Projects of Kosovo Municipalities through Public Debt	Annals of Dun area de Jos University of Galati. Fascicle I. Economics and Applied Informatics, 2020-08-31 Journal article	DOI: 10.35219/eai15840409120 Part of ISSN: 1584-0409 Part of ISSN: 2344-441X
Betim Spahiu, Armen Kadriu THE BENEFITS OF KOSOVO AND THE COUNTRIES OF SOUTHEAST EUROPE FROM THE CEFTA AGREEMENT 2019-04-19	Conference paper NEW EMERGING TRENDS IN WESTERN BALKANS 2018-2020	URIs https://iust.edu.mk/wp-content/uploads/2019/10/Book-of-Proceedings-NETWB19.pdf
The Role and Function of the International Payment System at the Central Bank of Kosovo" 2019-04-04	Scientific challenges for Sustainable development-19 held in Vlore, Albania	https://iust.edu.mk/research/#conference
Participation in international and national conferences		
The title of the paper	The name of the magazine	Year/No./Page
Bek Kuci, Betim Spahiu Knowledge management strategies in public and private enterprises	International Scientific Conference Organized under kombetar Struga	2025, 16 Maj Strug
Betim Spahiu The role of remittances in Kosovo's economic growth: analysis of trends and impact	The XVII International Scientific Conference	2025 Ulcin, Monte Negro
Betim Spahiu, Burim Morina, Ylber Krasniqi. The role social sciences in the design of Kosova employment policies and the dynamics of the labor market	International scientific conference in social sciences May 8th 2024, Gjakova, Kosova	2024, Gjakova, Kosova
Betim Spahiu	University "Mother Teresa" in Skopje November 05th, 2024	2024, Skopje, North Macedonia
Betim Spahiu, Burim Morina, Ylber Krasniqi The impact of managerial knowledge on the management performance of profitable organizations	XVI international scientific conference	2024 Ulcin, Monte Negro
Betim Spahiu The impact of COVID-19 and the benefits of Kosovo and the countries of Southeast Europe from the CEFTA agreement	XIV international scientific conference	2022 Ulcin, Monte Negro
Public debt and its importance in the role of financing the budget deficit	XV international scientific conference	2023 Ulcin, Monte Negro

from borrowing in the republic of kosovo		
The importance of approving the law on the payment of VAT within the country for imported goods	XIV international scientific conference	2022 Ulcin, Monte Negro
Betim Spahiu, Gazment Morina, Zenel Sejfiq, Armen Kadriu, The Impact of International Marketing in Kosovo, with special emphasis on International Marketing for Export	The 6th International Scientific Conference Organized by the University of Vlore "Ismajl Qemali", 2018	Vlora, 2018
Betim Spahiu Performance of the small and medium enterprises in Kosovo (focus in the town of Suhareka)	"International University of Struga"	22-23 April-2017 Struga, Macedonia
Betim Spahiu Benefits of Kosovo and Southeastern European countries from the CEFTA agreement	"International University of Struga"	18 May 2019 Struga, Macedonia
Betim Spahiu, Gazment Morina, Zenel Sejfiq, Armen Kadriu, The role and function of the international payment system in the central bank of Kosovo	The 6th International Scientific Conference Organized by the University of Vlore "Ismajl Qemali", 2019	Vlora, 2019
Betim Spahiu, Convention for the international sale of goods - its implementation in Kosovo	The 6th International Scientific Conference Organized by the University of Vlore "Ismajl Qemali", 2019	Vlora, 2019
Marketing planning and organization of NP Victoria Invest International Group enterprise URL	The 5th international scientific conference organized by "International University of Struga", "Aleksandër Xhuvani" - Elbasan, University of Vlore "Ismajl Qemali"	Struga, 2019
11. Work experience:		
Date:	01.09.2022 - continues	
Country:	Pristina	
Name of the Institution:	College of Business - Pristina	
Position:	Teacher	
Description:	Financial Accounting, Basics of Accounting, Financial Management, Financial Markets and Financial Institutions	

Date:	01.09.2019 – 30/04/2022
Country:	Pristina
Name of the Institution:	College of International Management "Globus"
Position:	Teacher
Description:	Preparation of curricula and self-evaluation report Preparation and execution of research and research activities Holding lectures according to the curricula Director of the Board of Directors Conducting exams, tracking and evaluating students As well as other duties defined by the College statute
Date:	01.10.2018-30.04.2022
Country:	Pristina
Name of the Institution:	College of International Management "Globus"
Position:	Chairman of the Board of Directors
Description:	Responsible for establishing the institution's mission Establishing general policies based on mission and vision The election of the main leaders and changes to the legal acts As well as other duties defined by the charter of Globus College
Date:	01.09.2005-07.09.2007
Country:	Suva Reka
Name of the Institution:	Gymnasium "New Life"
Position:	Teacher
Description:	Implementation of work tasks ensuring quality and professional competence in the teaching process Preparation of the monthly, annual plan in accordance with the July calendar Conducting exams and evaluating students Organization of practical work according to defined groups as well as Other work related to the teaching process
Date:	01.06.2020-15.12.2020
Country:	Pristina
Name of the Institution:	Holding LLC, founded by Municipality of Vushtrri info@m-holding.al
Position:	Cosulent
Description:	Consultant in the drafting and drafting of the final draft "Economic recovery plan and activity plan of the Municipality of Vushtrri. Responsible for organizing training seminars in the field of local government, analysis of interested parties, democratic and participatory approach in the development of local strategies. Trainer in all these workshops for assemblymen and department directors and other municipal professional staff. Responsible for writing and editing the final draft.
Date:	01.02.2020-15.03.2020
Country:	Pristina
Name of the Institution:	Green Art Center (GAC), founded by the Ministry of Labor and Social Welfare info@greenartcenter.org
Position:	Trainer/Expert

Description:	Digital Marketing and Entrepreneurship Skills
Date:	From 01/09/2006 - Continued
Country:	Suva Reka
Name of the Institution:	NP "Victoria Invest International" shpk
Position:	Operational Manager
Description:	Project management and project managers Meetings with potential clients and maintaining relationships with existing clients Reporting on a daily, weekly and monthly basis Management of operational activities of projects and operations that include: staff levels, commitments in projects, quality of work
Date:	01.09.2009-Continues
Country:	Kline
Name of the Institution:	Newco Mirusha LLC
Position:	manager
Description:	Organization and Monitoring of the Finance Department Organization and Monitoring of Won Projects
12. Education and training:	
Main topics / professional skills achieved:	
AQSCERT - Pristina	Auditor for the health and safety management system at work according to the international standard OHSAS 18001:2007 TRAINING certificates
European Management Institute" Prishtina	Practical Application of the Certificate E-Procurement Electronic Platforme
Kosovo JOB - Pristina	Sales and service training Certificatee
USAID and the Center for Good Performance	The creation of graffiti with peaceful content in the project "Expanding and complementing AKT projects for the implementation of interethnic social activities - Prishtina Certificatee
Institute for Entrepreneurship and Small Business - IESB, Prishtina	Statistics using Statistical Package for Social Sciences (SPSS) Certificatee
Kolegji Biznesi	Trainim mbi: Rezultatet e te nxenit te studentve
Business College - National Qualifications Authority (NQA)	Occupational health and safety expert,bectes 9, 152 hours of theory and 30 hours of practical.
Gllobus	"Tax Legislation and Forensic Accounting"
BSC-Kosovo	Financial Statement Analysis and Audit 20 - 24 February 2023
13. Additional information:	

Organizational skills and competencies:			
Computer skills and competencies:	MS Windows XP & Office XP (MS Word, Excel, PowerPoint, CorelDRAW, Access, Outlook), Internet, etc.		
Language skills: (1 to 5: 1 lowest rating - 5 fluent)			
language	source conversion	Writing	reading
English	3	3	3
Serbo Croatian	3	3	3
Rewards and Memberships:			
14. Mobility Participant International Experience – Erasmus+ Training and Mobility Erasmus+			
Betim Spahiu- Erasmus+ Erasmus+ Staff Training Mobility – Technical University of Ostrava, Czech Republic	September 23–27, 2024 (5 days) Participated in a short-term international training under the Erasmus+ International Credit Mobility program. The mobility included workshops, exchange of best practices in university management, and development of intercultural and professional competencies.		
Betim Spahiu- Erasmus+ Erasmus+ Staff Training Mobility – Polytechnic Institute of Bragança, Portugal	May 5–9, 2025 (5 days) Took part in staff mobility for training within the Erasmus+ International Credit Mobility framework (academic year 2024–2025). Focused on capacity building in higher education and the internationalization of teaching and research practices.		
Betim Spahiu- Erasmus+ Final Results Presentation – Erasmus+ KA2 Project	Delivered a presentation on the final results and outcomes of an Erasmus+ Key Action 2 (KA2) project. Involved in dissemination activities and contributed to evaluation and reflection on international academic cooperation and project impact.		
Betim Spahiu- Erasmus+ Study Visit and Research Seminar – LEDALKO Project	Erasmus+ Project: “Leadership Capacities Development in Higher Education across Albania and Kosovo” (LEDALKO) Participated in a research seminar and academic study visit organized within the LEDALKO Erasmus+ project. Focused on strategic leadership, institutional development, and knowledge sharing in the context of higher education reform.		